





MINUTES
BREVARD ABC BOARD
September 22, 2022

Approved	
Jaisler:	
Pearsall:	
Brewer:	
Mooney:	

The Brevard ABC Board met in regular session on Thursday, September 22, 2022 at 8:30 a.m. in the Council Chambers at City Hall.

- Members Present: Kevin Jones, Chair
Jack Jaisler
Frank Pearsall
Ron Brewer
Carl Mooney
- Staff Present: Jackie Jarvis, Assistant Store Manager
- Absent: Mark Balding, ABC General Manager

- A. Welcome & Call to Order**
- B. Quorum**

Kevin Jones called the meeting to order at 8:30 a.m. and a quorum was noted.

- C. Approval of Agenda**

Motion by Mr. Jaisler, seconded by Mr. Pearsall to approve the agenda as presented. The motion carried unanimously.

- D. Approval of Minutes**

- 1. Minutes from Regular Session – August 25, 2022**

Motion by Mr. Pearsall, seconded by Mr. Jaisler to approve the minutes of the Regular Session meeting on August 25, 2022 as presented. The motion carried unanimously.

- E. New Business**

- 1. Manager’s Report / Sales Update**

Mr. Balding was absent but provided a written report for the Board’s review. August sales were up \$48,765.75 or 9.5%. He noted that this brings us back in line to achieve our FY23 budget projection of 5%. He reported that September sales are currently \$8,000 over last year.

Mr. Balding reported that the new delivery policy is helping with our largest accounts. Lake Toxaway, Burlingame Country Club, Greystone Inn, and Los Vaquero are consistently utilizing the service.

Mr. Jones briefly reviewed a spreadsheet he is working on of Special Price Allowance (SPA) inventory items. The spreadsheet includes SPA inventory on hand and looks at projected sales of these items for the next 6 months. This will help with the effort to maximize profits by purchasing extra inventory of these items when they go on sale.

F. Unfinished Business

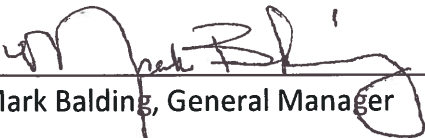
1. Review and Approve August Financial Reports and Bank Statement

The financials reports and bank statements for August, 2022 were circulated for signatures.

G. Adjourn

There being no further business the meeting adjourned at 8:54 AM.

Next regular meeting: The next meeting will be on **Thursday, October 27, 2022 at 8:30 a.m.**

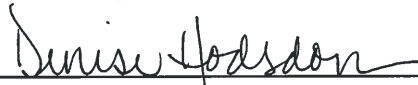


Mark Balding, General Manager



Kevin Jones, Chair

Minutes Approved: October 27th, 2022



Denise Hodsdon, Executive Assistant