

MINUTES
BREVARD ABC BOARD
February 23, 2023

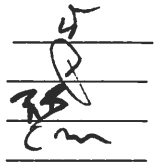
Approved

Jaisler: _____

Pearsall: _____

Brewer: _____

Mooney: _____



The Brevard ABC Board met in regular session on Thursday, February 23, 2023 at 8:30 a.m. in the Council Chambers at City Hall.

Members Present: Kevin Jones, Chair
Jack Jaisler
Frank Pearsall
Ron Brewer
Carl Mooney

Staff Present: Mark Balding, ABC General Manager

A. Welcome & Call to Order
B. Quorum

Board Chair Kevin Jones called the meeting to order at 8:30 a.m. and a quorum was noted.

C. Approval of Agenda

Motion by Mr. Pearsall, seconded by Mr. Brewer to approve the agenda as presented. The motion carried unanimously.

D. Approval of Minutes

1. Minutes from Regular Session – January 26, 2023

Motion by Mr. Jaisler, seconded by Mr. Pearsall to approve the minutes of the Regular Session meeting on January 26, 2023 as presented. The motion carried unanimously.

E. New Business

1. Manager's Report / Sales Update

Mr. Balding reported that January sales were down \$14,895 or 3.49%. Year to Date Net sales are up \$50,864 and Mixed Beverage sales are up \$5,680. Store #1 is up \$56,630 and Store #2 is down \$20,144. Year to Date Revenue increase is at 2.9%. He added that as of this morning February sales are up \$18,000.

Mr. Balding and Mr. Jones met with Brevard City Manager Wilson Hooper and Finance Director Dean Luebbe to discuss the Board's request to retain additional profits in order to establish a capital retention fund to be in position to eventually build a new store or remodel a store. Both of our retail facilities are leased and we would like to be in a position to get out of leasing. There are three more years left on the Pisgah Forest lease and Ingles has purchased that property from the company we initially signed the agreement with. The request will have to be taken to City Council, most likely sometime in April.

Mr. Balding noted that he has made a few personnel changes with some employees doing some cross-training. The new shelving at Store #2 will be here the 2nd week of March, which will be a major improvement. We will also be adding some shelving in Store #1.

Mr. Balding said he was elected to serve on the District 1 General Managers' Advisory Board, which will require a quarterly meeting in Raleigh. Meetings will include the ABC Commission Chairman, members of NC House, ABC Attorney and other elected Advisory Board Members. This will give us a voice at the table.

F. Unfinished Business

1. Review and Approve January Financial Report and Bank Statements

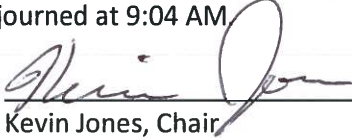
The financial reports for January 2023 were reviewed and circulated for signatures.

G. Adjourn

There being no further business the meeting adjourned at 9:04 AM



Mark Balding, General Manager



Kevin Jones, Chair

Minutes Approved: March 23, 2023



Denise Hodsdon, City Clerk